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May 29, 2009

Arizona Corporation Commission Docket Control 1200 W Washington Street Phoenix, AZ 85007

RE: Comments of EnerNOC, Inc. in the Docket for the Investigation of Regulatory and Rate Incentives for Gas & Electric Utilities.

DOCKET No. E-00000J-08-0314/G-00000c-08-0314

EnerNOC, Inc., respectfully submits the attached comments in the investigation of Regulatory and Rate Incentives for Gas & Electric Utilities.

I hereby certify that 13 copies of this Notice of Intervention have been mailed to the docket office and to the parties of record in this docket.

Sincerely,

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May 29, 2009

Comments of EnerNOC, Inc. Regarding May 20, 2009 Workshop

EnerNOC appreciates the opportunity to present at the workshop on May 20, 2009, as well as offering additional comments at this time.

EnerNOC applauds the leadership of the Commission and the Staff on investigating setting targets or goals for reducing energy consumption. EnerNOC believes that reducing peak demand through establishing load reduction targets will compliment the Commission's energy efficiency strategy and, therefore, urges the Commission and Staff to consider establishing a peak load reduction target alongside an energy efficiency target. Peaking facilities tend to be the most costly resources in a utility resource stack because they are used infrequently to meet demand that may only occur in 1% of the hours in a year. The alternative to increasing the supply resources in a utility's stack is to decrease the demand it must serve at critical, peak times thereby treating the demand reduction as an alternative resource.

Effective peak load reduction programs are beneficial to consumers who participate in those programs and to non-participating consumers. Participating consumers get the direct benefit of reduced or avoided demand charges, where applicable and, in terms of EnerNOC's programs, a financial benefit for responding to demand response events. Non-participating customers receive a benefit of lower on-peak costs of meeting system demand and, therefore lower overall costs. Demand response may defer system infrastructure investments and therefore, more efficiently utilizes existing infrastructure. It does not require costly and protracted siting approvals, either for transmission or generation facilities. Programs can be operational within a matter of months, as opposed to years. Programs may be scalable to increase the program size, depending on the size and penetration of the commercial and industrial market. The events may be called for reasons determined by the utility, but limited to a certain number of hours per year. The program design, in terms of number of events, duration of events, when events can be called (in terms of which days and during what hours), the notification period and the response period are all elements of designing a demand response program.

Proposals of TEP and APS:

Both TEP and APS proposed that a peak reduction target (3%) be considered within the energy efficiency target (15%). In other words, peak load reductions, measured in kW or MW, would be translated, by use of a load factor, into energy efficiency savings, measured in kWh or MWh. The reason for including a peak load reduction target within the energy efficiency target was because both TEP and APS believed that the energy efficiency target was a stretch goal, and difficult to achieve. Therefore, both TEP and APS would like to have as many tools available to them, including demand response or peak load reductions, in order to meet the energy efficiency goal.

While EnerNOC would agree that the level of energy efficiency currently undertaken by the utilities in reference to the potential levels that would be necessary in order to achieve the target is significant, EnerNOC cannot offer an opinion as to whether or not the target is achievable without the demand response "tool". What EnerNOC can opine upon, however, is the efficacy of such a construct to achieving either a peak load reduction target or an energy efficiency target.

EnerNOC is concerned that this construct may be deleterious to either goal for the following reasons:

- 1. It is important for any energy efficiency and peak-load reduction program to produce measurable and verifiable results. Translating demand into energy or vice versa will not produce "measurable" results for either target and will only raise concerns about assumptions underlying the translation of one factor into another.
- 2. Peak load reductions focus on reducing demand (kW or MW).
- 3. Energy efficiency targets focus on reducing energy consumption (kWh or MWh).
- 4. There may be some kWh or MWh savings resulting from peak load reduction events, but they may not be significant.
- 5. Using a load factor to translate peak load reductions may overstate energy efficiency savings, relative to actual energy savings.
- 6. Conversely, energy efficiency savings could be translated into overall peak reductions by using a load factor that may or may not reflect true demand reductions.

Therefore, EnerNOC would recommend that the Commission look at establishing separate targets for both peak load reduction and energy efficiency savings. At this time, EnerNOC would suggest an overall peak load reduction goal of .5% per year, with a resulting reduction of peak demand in 2020 of 5% relative to 2009 data.

This target is reasonable relative to the proposals in other states that have adopted peak load reduction goals. Many of these states have laws that require reductions of between .75% and 1% per year.

Programs, such as those offered by EnerNOC, provide real, verifiable load reductions that are measurable. With those features, compliance is more easily demonstrated.

¹ EnerNOC May 20, 2009 Presentation at Pgs. 12-13